PRAIRIE GRAINS

Media Kit

2017 - 2018



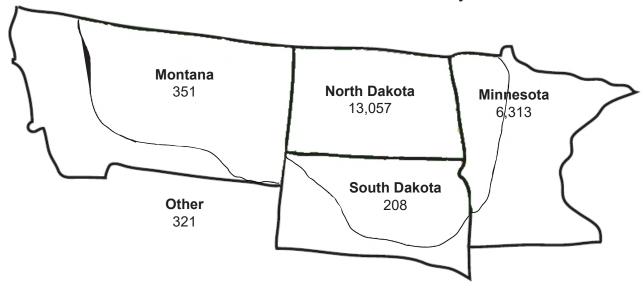
PRAIRIE GRAINS

Media Kit 2017-2018 Prairie Grains Magazine has a well-defined circulation of the top 20,250 small grains growers in Minnesota, the Dakotas and Montana. If you need to target your message to decision-makers in small grains production, Prairie Grains Magazine is the place to do it.

Prairie Grains Magazine is circulated to members of the Minnesota Association of Wheat Growers, Montana Grain Growers Association, North Dakota Grain Growers Association, South Dakota Wheat, Inc., and Minnesota Barley Growers Association as well as non-member growers who produce 250 acres or more of spring wheat and barley in North Dakota and Minnesota, plus all upper-level & associate MGGA members receive Prairie Grains.

Our list is continually updated with data from grower associations, county data from the Farm Service Agency and many other sources to be sure we're landing in the mail-boxes of your target audience: the region's most innovative and successful small grains growers.

Total Circulation: 20,250



Award Winning <u>Magazine</u>

Prairie Grains
Magazine was the
recipient of the 1998
President's Award for
Magazines & Journals,
awarded by the
Minnesota Society of
Association Executives.

Reaching the RIGHT Growers:

Prairie Grains readers in North Dakota, Northwestern and West-Central Minnesota harvested more than 80% of the total harvested crop acres in those areas.

* Source: Prairie Grains Readership Survey, USDA/NASS

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DEMOGRAPHICS: A look at our circulation

A Survey of the Prairie Grains Readership was conducted in April 2013 to allow advertisers a solid look at the audience they'll reach when advertising in Prairie Grains Magazine.

Prairie Grains Reader Profile:

Age: 4% - 20-35 16% - 36-49 59% - 50-64 21% - 65+

Education: 3% - Less than High School

23% - High School Grad./GED

34% - Some College

19% - Assoc./Tech. Degree 17% - Bachelors Degree

4% - Graduate Study/Degree

Gross Annual Sales:

6% - Under \$50,000 6% - \$50,000 - \$99,999 16% - \$100,000 - \$249,999 22% - \$250,000 - \$499,999 23% - \$500,000 - \$999,999

27% - \$1,000,000+

Top-Ten Likely Buys

Prairie Grains
readers cite the
following as their most
likely purchases in
the coming year.

- 1) Pickup Truck
- 2) Air Seeder Seed Equip.
- 3) Grain storage
- 4) ATV
- T-5) 2 WD or FWAS
 Tractor
- T-5) Computer
- T-6) Tillage Equip.
- T-6) 4WD Tractor
- T-6) Car, Van or sport utility vehicle
 - 7) Medium or heavy truck

Prairie Grains Readers on the cutting edge of technology:

85% own a personal computer

56% own a satellite TV system

50% subscribe to cable Television

13% subscribe to a satellite delivered news service



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EDITORIAL CALENDAR: Featuring High-Quality Editorial Content

ISSUE	MATERIALS DUE ON	RELEASE Date
# 157 August 2017	Aug. 04, '17	Aug. 25, '17
# 158 Nov/Dec 2017	Oct. 30, '17	Nov. 17, '17
# 159 January 2018	Dec. 28, '17	Jan. 19, '18
# 160 February 2018	Jan. 19, '18	Feb. 09, '18
# 161 March 2018	Feb. 09, '18	Mar. 02, '18
# 162 April 2018	Mar. 05, '18	Mar. 26, '18
# 163 May 2018	May 04, '18	May 29, '18

A Statistical & Graphical Reference of Crop Production Facts

For More Information

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Accounting • Gail

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